



Trainer Profile

Ute Pelzer-Gabriel Communication trainer, management consultant and coach

Topics:

Communication, Leadership, Change and Mental Health

Education	Academic studies of educational science, sociology, psychology, German philology Degree: Diplom-Pädagogin (University degree for education) (graduated with honours) Georg-August-Universität, Göttingen
Since 1991	involved in adult education and consulting in the areas human resources development and organizational development; management trainer; management of projects in the areas human resources and marketing/sales as well as in health education and health promotion in companies
Languages	German, English
Consulting-/Training-Services	communication training and workshops on the topic meeting facilitation, customer focus, presentation, selling; advisory skills for managers and salesmen; leadership training and development programs, personality assessment and team analysis with MBTI, GOP, INSIGHTS, BIP for executives; creative solution finding by means of systemic structural and organizational constellations, stress management, burnout prevention, team coaching and individual coaching
Industries	Automobile industry, banks, building industry, services, health service, information technology, plastics industry, media, public administration, telecommunication
References of well-known companies	Deutsche Gesellschaft für Personalführung e.V., Düsseldorf Deutsche Telekom AG, Bonn European Patent Office, Munich Hypovereinsbank, Munich Siemens Business Services, Munich Imaging and Printing Association, Frankfurt
Advanced training	Process Management, Führungskräfte Akademie (Executives Academy) Bad Harzburg Marketing-, Sales Management/ Project Management, ATV Munich Licensed trainer and consultant for the personality typologies MBTI, GOP and INSIGHTS systemic structural and organizational constellations by Prof. Dr. Varga von Kibéd Cert. consultant for client centered interviews (GwG e.V.) Cert. NLP Master Trainer (Internat. NLP Trainer Ass., DVNLP) nonmedical practitioner for psychotherapy, EMDR-therapist, coaching training „Psychology of Change“ (Dietz)
Networking	With famous and international trainers, consultants and scientists. Memberships DVNLP, Deutsche Gesellschaft für Biofeedback (German Society for biofeedback)
Publications	Selected method instructor for the „Guidebook Active Training“ by Prof. Dr. Bernd Weidenmann, BELTZ Verlag